



# St. Louis Airport Privatization Documents

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Last year, the City of St. Louis applied to the Federal Aviation Administration (FAA) to relinquish St. Louis Lambert Airport to a public-private partnership. The request for proposal sought to:

receive bona fide proposals from firms, partnerships, consortiums, etc., with the technical expertise and financial resources to enter into a public-private partnership for the long-term lease, management, operation, and development of the Airport. The Airport Lease RFP shall be in a format acceptable to the FAA and shall be appropriate for submission as part of the City's final application document.

The Show-Me Institute filed an open records request for the request-for-proposal document (available [here](#)), the proposals the city received, and the resulting contract with the winning bid. Those 11 bids are listed below, with links to the full text of each. Note that in two cases the document we received was divided into two parts, perhaps to make electronic transmission easier. Note also that some bids contain redactions, perhaps to protect sensitive information.

- [Credit Suisse proposal](#)
- [Ernst and Young proposal I](#)
- [Faegre Baker Daniels proposal](#)
- Moelis & Grow Missouri proposal ([part 1](#) and [part 2](#))
- [Hardwick proposal](#)

- [Katten proposal](#)
- [Lazard proposal](#)
- P3Point proposal ([part 1](#) and [part 2](#) )
- [RBC Capital Markets proposal](#)
- [Stifel proposal](#)
- [UBS proposal](#)

The selection committee for the city chose the Moelis & Grow Missouri proposal. The resulting contract with the city is [here](#) . We note that Rex Sinquefield, the president of the Show-Me Institute, is associated with Grow Missouri.

Show-Me Institute researchers have not had the opportunity to go through the proposals, but the information is presented above for public review.

## About the Author



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## Links

- [1] <https://showmeinstitute.org/blog/transportation/st-louis-airport-privatization-documents>
- [2] <https://showmeinstitute.org/sites/default/files/Airport%20Advisory%20RFP.pdf>
- [3] <https://showmeinstitute.org/sites/default/files/Credit%20Suisse%20Airport%20Proposal%20-%20Redacted.pdf>
- [4] <https://showmeinstitute.org/sites/default/files/Ernst%20and%20Young%20Airport%20Proposal.pdf>
- [5] <https://showmeinstitute.org/sites/default/files/Faegre%20Baker%20Daniels%20Airport%20Proposal%20-%20Redacted.pdf>
- [6] <https://showmeinstitute.org/sites/default/files/Grow%20Missouri%2C%20Inc.Moelis%20%26%20Company%20p1-125%20Airport%20Proposal%20-%20Redacted.pdf>
- [7] <https://showmeinstitute.org/sites/default/files/Grow%20Missouri%2C%20Inc.Moelis%20%26%20Company%20p126-Appendices%20Airport%20Proposal%20-%20R....pdf>
- [8] <https://showmeinstitute.org/sites/default/files/Hardwick%20Airport%20Proposal.pdf>
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- [10] <https://showmeinstitute.org/sites/default/files/Lazard%20Airport%20Proposal%20-%20Redacted.pdf>
- [11] <https://showmeinstitute.org/sites/default/files/P3Point%20p1-116%20Airport%20Proposal%20-%20Redacted.pdf>
- [12] <https://showmeinstitute.org/sites/default/files/P3Point%20p117-167%20Airport%20Proposal%20-%20Redacted.pdf>
- [13] <https://showmeinstitute.org/sites/default/files/RBC%20Capitals%20Markets%20LLC%20Airport%20Proposal%20-%20Redacted.pdf>

[14] <https://showmeinstitute.org/sites/default/files/Stifel%20Airport%20Proposal.pdf>

[15] <https://showmeinstitute.org/sites/default/files/UBS%20Airport%20Proposal%20-%20Redacted.pdf>

[16] <https://showmeinstitute.org/sites/default/files/Moelis%20McKenna%20and%20Grow%20Missouri%20Consultant%20Agreement.pdf>

## **Mission Statement**

Advancing liberty with responsibility by promoting market solutions for Missouri public policy.

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